

Fast React Systems - Planning Software Solutions Bulletin for the Apparel, Textile & Footwear Industry

Kingslake and Fast React assist Christy Lanka Apparels introduce Lean Manufacturing

Christy Lanka, a member of Christy Holdings owned by Mr Dilshan Fernando and Ms Watsala Fernando, signed up with Kingslake and Fast React Systems to implement the Fastreact planning tool at their local factories to improve visibility and coordination as they respond to the demands of reducing lead times.

Christy Lanka, one of Sri Lanka's leading suppliers of apparel to Marks & Spencer and a strong, collaborative supplier to Next is recognised as a competent outfit able to respond to customer demand, deliver on time and be able to win orders in a world where other manufacturing options are readily available and extremely competitive.

Mr. Dilshan Fernando, the young and energetic Managing Director who is the brain child of Christy Holdings Sri Lanka, says "We apparel manufacturers in Sri Lanka need to react to our customer's demands rapidly while being profitable in a consumer driven world. With fashion trends becoming more exclusive and complicated, order quantities becoming smaller and varied, styles required on shelf faster and on time and margins being driven to rock bottom, we need to be on top of all our manufacturing processes to be world class."

"Christy Lanka from its inception has always believed in giving the best and most appropriate tools to empower its employees," says Fernando "With Fastreact we intend to be second to none as far as any factory big or small anywhere in the world to meet reduced lead times while ensuring profitability and growth. Fastreact lends to our initiatives of implementing Just in Time Inventory and Lean Manufacturing practices. It also caters to the requirements of capacity planning on our very own embroidery & printing plant."

"...Fastreact is not just a planning solution, but a powerful management tool, which if used well, builds powerful visibility, coordination and flexibility into a business."

Andrew Brown Managing Director, Fast React Systems said, *"We concentrate only on this industry and focus on providing Best Practice 'can't-do-without' management tools, which provide complete visibility to all decision makers in the business. Capacity planning, proactive pre and post-production critical path and full visibility of raw materials is what Fastreact brings together to empower an apparel manufacturer. This process eliminates separate spreadsheets and manual activities, freeing up valuable time to identify and act on issues to improve business performance. Fastreact also integrates easily to any business system be it a home grown ERP or the most complex multi-national ERP implementation."*

With more than 200 sites worldwide in over 25 countries Fastreact has within the last 15 years become the leading planning tool for the apparel industry. *"Our job is to study and respond to the ever changing demands of the garment industry and to provide planning solutions which all our customers to stay at the leading edge of competitiveness in the apparel supply chain. Most importantly, Fastreact is not just a planning solution, but a powerful management tool, which if used well, builds powerful visibility, coordination and flexibility into a business."* says Brown.

Dr. Dharmavasan Managing Director, Kingslake says, *"We see a huge paradigm shift in our local manufacturers now introducing best of breed IT tools to manage their entire enterprise rather than depend only on manual or office related products. Most of the early adopters of IT solutions attribute their accelerated growth to having appropriate technology in place."* Kingslake, which pioneered ERP to the local manufacturers, has implemented complex IT systems to large local businesses and markets and supports Fastreact in Sri Lanka.

To find out more about how Fast React Systems can help your business, contact:

UK, Europe: info@fastreact.co.uk
USA: Info@fastreact-usa.com
ASIA: info@fastreact-asia.com

WEBSITE: www.fastreact.co.uk



What Our Customers Say About Fastreact

Quantum (UK)

"Fastreact provides improved visibility, flexibility and responsiveness, support the decision making process and enable us to generate achievable plans".

Carl Pate, Finance Director

Fogarty (UK)

"Direct, operational cost savings include an immediate £80K Sterling per annum saving, in addition to significant reductions in stock levels. Assisted by Fastreact the planning team are now able to challenge stock policies and forward requirements. Further reductions are anticipated in the coming months."

Stewart MacDonald, Logistics Director

Slimma (UK)

"We have been a satisfied user of Fastreact for a number of years. It has enabled us to remain competitive in our very difficult market. The new highly visual system will build on the firm foundation that we have created in our business. It will enable us to work closer with our suppliers and react quickly to our customer requirements".

Chris Heath, Director

Dewhirst (UK)

"Fastreact has enabled the closer coordination of functions within the business and this has facilitated a better materials planning process. This has directly resulted in the stockholding on materials being reduced by 40-50% (25-30 days stockholding down to an average of 15 days), at the same time as improving the raw material availability to the production floor. Fastreact was surprisingly easy to install, and we have been very impressed with robustness and functionality provided by the software. Given the Fastreact pedigree we expected a good planning system, but the flexibility and control provided by the Fastreact Critical Path system was an unexpected bonus."

Glen Walker, Finance Director

VT Garment Co. Ltd (Thailand)

"We selected Fastreact as it met all our requirements for a powerful planning tool, providing a garment industry specific solution that addressed and integrated the key planning areas of factory capacity and critical path not covered by our ERP business system. (Fastreact) has enabled us to make real improvements in On Time Delivery and reductions in air freight. I would have no hesitation to recommend Fastreact to other factories. If used correctly they should get a return on investment within 12 months."

Khun Orasri Lotharukpong, Deputy Managing Director

Australian Country Spinners

"Overall, the company has achieved greater flexibility and speed of response. Successful order completion against target in 2004 were 10% up on 2003. In the areas where the use of Fastreact is most focussed, from the Winding department through the Dyehouse and the Finishing area, lead times and work in progress levels have reduced by over 30% year on year."

Ian Brimblecombe, Manufacturing Services Manager

LT Karle (India)

"Fast React typically quotes a ROI of under one year. However, considering our monthly wage bill, a 2% improvement of our monthly efficiency (by just improving our planning) can provide a ROI under 3-4 months"

Gokal Chittaranjan, Chief Executive—Manufacturing

Integra Apparels and Textiles (India)

"We find that the planning board is the most used feature at our facility since it enables us to quickly and accurately plan and re-plan processes, besides providing a fantastic bird's eye view of all orders simultaneously."

"We expected payback in 18 months time and we are on course to better that."

Krishna Kumar, Chief Executive Officer

Head Office:
T: +44 (0) 1332 668942
E: info@fastreact.co.uk
I: www.fastreact.co.uk

Fast React Systems Limited
Evolution House, Stephenson's Way
The Wyvern, Derby, DE21 6LY

Bangkok Office for Asia-Pacific Region:
T: +66 (0)2 664 3326
F: +66 (0)2 664 3325

E: info@fastreact-asia.com

USA Office:
T: +1 (940) 387 5900
E: info@fastreact-usa.com

